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Quote Ref: 8256

*Creating **purpose-built** bespoke canopies to **provide shelter** for all students*

Our **“Best Value”** proposal to design, manufacture & install high-quality **canopies**

Prepared for

John Mcpherson – Headteacher
Melanie Smith – Business Manger
Steve Mayo – Site Manager



AMV Playground Solutions Ltd
Registered Office: Adlington Business Park, Adlington, Cheshire, SK10 4NL
Registration No. 1966899 - VAT Reg No. 428 8361 28



Your Canopy requirement...

Thank you for inviting Andrew to your school for the opportunity to quote for your proposed canopies. You require three canopies to shelter all the students throughout the school.

AMV are a family-owned engineering company with over 35 years of experience, specialising in outdoor structures and playground equipment for schools. AMV are ideally placed to deliver high quality solutions for your proposed improvements.

In terms of choosing the right product & the right supplier key considerations are as follows: -

- Works to be carried out by a **company** with an **excellent reputation**
- **High Quality, Vandal Resistant** product
- **Best Value** to fit budget
- **Professional installation service** by AMV Playgrounds fully qualified and experienced site team
- **Excellent Guarantees**

Based upon our conversation I have focused on the following priorities: -

- ✓ *A quality product that will **last for many years***
- ✓ *A **Competitive Price** that represents best value*
- ✓ *A **Safe, Attractive Product** that matches the location and is fit for purpose*
- ✓ *Safe installation from a site **team you can trust***

In addition, AMV have BS EN 1090 certification

This certification ensures that AMV have traceability, compliance and verification throughout the manufacturing process ensuring that all the appropriate controls are in place at every stage of the manufacturing process.

This standard embraces all the processes from the procurement of raw materials through to the final inspection and testing.



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OUR PROPOSED DESIGN



Canopy One – Main Playground

Blue cantilever canopy measuring approximately 5m x 2m with opaque multiwall polycarbonate roof and blue posts.

Price including delivery and installation

Images are for illustration purposes, design may be subject to amendment following full site survey.



Canopy Two – Sixth Form Area

Blue Mono pitch canopy measuring approximately 6m x 4m x 3m over roof height, opaque multiwall polycarbonate roof and blue posts.

Price including delivery and installation

Images are for illustration purposes, design may be subject to amendment following full site survey.



Canopy Three – Sixth Form Playground Area

Blue cantilever canopy measuring approximately 5m x 2m with opaque multiwall polycarbonate roof and blue posts.

Price including delivery and installation

Images are for illustration purposes, design may be subject to amendment following full site survey.

SPECIFICATION

These canopies require a design, manufacture and installation team with the necessary skills, experience, and track record to successfully create a bespoke solution that will fit perfectly into your specific location, becoming a seamless addition and improvement to your grounds

All AMV canopies are BS EN 1090 Certificated - Traceability, compliance and verification throughout the manufacturing process which ensures that the appropriate controls are in place at every stage of the manufacturing process. The standard embraces all processes from the procurement of raw materials through to final inspection and testing.

- All steelwork is hot dipped galvanized to the highest standards providing a lifetime guarantee of **35+ years protection against rust and corrosion**
25-year metalwork guarantee against structure failure
- UV stable roofing panels offering protection from the sun's harmful rays
- Glazing is priced as above however other options are available if preferred
- High quality polyester powder coated top-coat, for a long-lasting finish for many years to come
- **All canopies and structures are designed and fabricated in accordance with snow and wind loading safety guidance** (site specific structural calculations can be provided if required, at an additional cost)

* Images are for illustration purposes, design may be subject to amendment following full site survey

** Prices quoted in this document are subject to full technical site survey

The AMV Promise.....

At AMV the one aspect that sets us aside from others is our passion and uncompromising commitment to the very highest standards of quality in all aspects of our work.

All the steel products are manufactured in our own workshop, by skilled tradesmen and come with a **25-year warranty against structure failure, rust and corrosion** which is unrivalled within the industry, the shelters and canopies are **BS EN 1090 Certificated** - Traceability, compliance and verification throughout the manufacturing process which ensures that the appropriate controls are in place at every stage of the manufacturing process.

We are steadfast in our belief that our UK workmanship represents the optimal balance of high quality, durability and competitive pricing

Over time in assessing the life cycle of outdoor products, investing in a solution from AMV proves to be the most cost-effective choice by far

As an engineering company with 35 years of continuous trading we always quote each project precisely and however, in the unlikely event that you think you have received a lower priced product in the same specification and matching our level of service and warranty then please come back to me and I will personally do my utmost to beat it to retain your valued custom.

If you require any further information or would like any amendments, please do not hesitate to contact me directly, my contact details can be found below.

On behalf of the team at AMV may I thank you for this opportunity and we look forward to helping you in the very near future.

Kind regards,

Paul

Paul Garratt

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Guarantees:

25-year metalwork guarantee against structure failure, 35 years for galvanizing. Acts of vandalism, polycarbonate panels and accidental damage excluded.

Surface Treatment

We have included in our price for the steel equipment to be hot dipped galvanized to BS EN ISO 1461 and polyester powder coated to BS 6497, with the colour to be determined from the standard range of RAL colours. Blue RAL5010 – Green RAL6002 – Red RAL3020 – Yellow RAL1021 – White RAL9010, please note some non-standard colours may incur additional costs.

Design and Safety

BS EN 1090 Certificated - Traceability, compliance and verification throughout the manufacturing process which ensures that the appropriate controls are in place at every stage of the manufacturing process. The standard embraces all processes from the procurement of raw materials through to final inspection and testing

Site Installation

We have included in our price for the equipment to be fully installed, aligned and leveled on site. The costs assume normal digging conditions, i.e. tarmac, soil, hardcore and clay, however if we encounter concrete slabs, brick buildings etc then additional costs could be incurred, in addition it is assumed that reasonable access into the site is available, if access for vehicles and skips is limited additional costs may be incurred and will be advised following site survey prior to works commencing. The costs do not include for Heras safety fencing, the area will be taped off, if Heras is required please advise prior to installation.

Validity

The above offer is open for acceptance for a period of 30 days from the date of this submission.

Delivery Programme

From the receipt of an order, we offer to deliver and install the equipment within approximately 8 working weeks or at a time to be agreed.

Terms of Payment

25% deposit to be paid with official order
75% balance to be paid within 30 days of installation

Insurance

Employer Liability - £10M
Public Liability - £10M

Terms & Conditions of Sale

AMV Playground Solutions terms and conditions of sale can be found on the following link: -
<https://www.amvplaygrounds.co.uk/media/pdfs/am-terms-and-conditions.pdf>



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